

# Projects Pivot.



## Transform Project Chaos into Project Done.

### DOES YOUR COMPANY NEED SUPPORT MANAGING YOUR PROJECTS?

Project management is not just about ticking boxes. It's about building effective processes for your projects to ensure they are not only done, but done right. Not every business knows what that looks like, that's where **Projects Pivot** comes in to help.

We take the chaos out of project management for executives handling technical projects, allowing them to focus on running their business.

Our project professionals efficiently manage and complete these projects with transparency, giving peace of mind to executives, even as the projects pivot, which they always do.

### WE DO THIS IN TWO WAYS:

1. We offer fractional project professionals that are selected through our proprietary assessment process, backed by our Chief Project Officers (CPOs) to ensure project completion. Our CPOs employ our Seatbelt Session strategy to identify and manage key project deliverables.
2. We offer practical, experiential project management training and mentorship to help professionals within companies to manage projects confidently and skillfully.

**Our superpower is in the people behind the projects. We have a 95% success rate in predicting successful project managers.**

**DO YOU HAVE AT LEAST ONE PROJECT RUNNING AT YOUR COMPANY?  
DO YOU KNOW HOW MANY PROJECTS ARE RUNNING THROUGH YOUR COMPANY AND THEIR STATUS?**



### PROJECTS PIVOT LEADERSHIP:

Barbara Kephart, PMP is an experienced University of Berkeley trained project manager with decades of extensive industry experience and holds a Project Management Professional (PMP) credential from the Project Management Institute. Barbara provides mentorship and support to both internal and external employees. Her leadership style focuses on collaborative discussions, innovative problem-solving, and translating companies' long-term goals into concrete achievements. Barbara is a course curriculum developer and faculty member at Conestoga College in Canada. She has also worked on academic and technology projects with California State University and the University of Guelph in Canada. Barbara is a citizen of both Canada and the United States.

**Our combined experience of 45+ years across industries enables us to manage projects practically, providing executives with confidence, assurance, and statuses of project success.**



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## PROJECTS PIVOT'S OFFERINGS INCLUDE:



- Connect exceptional fractional project professionals with organizations in need.
- Train and nurture company's internal project team members.
- Bridge the gap between project talent and companies seeking efficient project execution.
- Provide key subject matter experts for your projects.



- We assist executives to identify strategic and priority projects in the company and create an action plan to lessen their involvement in the minutia of project details.
- We help transform a company's conventional long-held ideas and plans into tangible actions, while executives can focus on the bigger picture.
- We create a system that tracks and breaks down project goals and strategies into actionable tangible tasks for the project team to execute for successful results.



- Projects Practice is a custom Learning Management System for team members assigned to the project, and those in the general project community, to easily learn and confidently manage projects.
- Access thought leaders experientially and connect with a project community through live events.
- Receive mentoring from experienced project experts across various industries.

*"Projects Pivot was instrumental in helping us pivot the strategic direction of our projects, programs, and portfolio quickly as we launched our clinical trials program. They pulled the regulatory, science and leadership teams together to work efficiently together around a common goal."*

– Mick Lutt, CEO, Scimar Ltd.

## REPRESENTATIVE CLIENTS:



## STRATEGIC PARTNERSHIPS:



## NAICS Codes:

551114 – Management of companies and enterprises  
611710 – Educational services  
541990 – Professional, scientific and technical services

## UNSPSC Codes:

80101600 – Project management  
80101500 – Business and corporate management consultation services  
86110000 – Alternative educational systems

**Product/Services:** Project/program/portfolio strategy management project placement services, training and mentoring.

Currently serving and accepting clients in North America, Europe and Australia.